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USDOC FOR 532/OEA/MHAMES/LRITTER
USDOC FOR 3150/USFCS/OIO/CEENIS/MCOSTA
USDOC FOR 532/OEE/MO'BRIEN

E.O. 12958: N/A

TAGS: [BEXP](#) [ETRD](#) [ETTC](#) [RS](#)

SUBJECT: EXTRANCHECK: POST-SHIPMENT VERIFICATION:
RADIO-NAVIGATOR CO., LTD., MOSCOW, RUSSIA, LICENSE NO.
NLR

REFTEL: USDOC 10572

11. Unauthorized disclosure of the information provided below is prohibited by Section 12C of the Export Administration Act.

12. Reftel 1 requested a Post-shipment verification to determine the legitimacy and reliability of the end-user, Radio-Navigator Co., Ltd., Moscow, Russia. The company is listed on BIS license application: NLR as the ultimate consignee of one mariner 9hz camera system. ECCN 6A993. The exporter is FLIR Systems Inc., 70 Castilian Drive, Goleta, CA.

13. On January 11, 2008, Export Control Attache Peter Liston and LES Natalya Shipitsina conducted the requested post-shipment verification with Radio-Navigator Co., Ltd., 15/2 Azovskaya st., Moscow, Russia. The export control team met with Miroslav Grishin, General Director.

14. Radio-Navigator Co., LTD was established and registered in Moscow, Russia in 2002 as a Holding Company. Radio-Navigator Co., LTD has approximately 35 employees, and also employs several contractors on an as-needed basis.

15. Radio-Navigator CO., LTD specializes in maritime equipment and produces much of their own in Murom, Russia. They are one of the top three producers of such equipment in Russia. In addition, they import directly from China and Korea where they have contracts for specific volume equipment.

16. Radio-Navigator Co., LTD signed a contract with FLIR in Santa Barbara, CA in April 2007, to begin importing FLIR products that do not require licenses. Products are purchased and imported only after customer orders are filled, not for inventory. Radio-Navigator Co., LTD had sought to be a distributor of FLIR's high-end equipment that does require export licenses, however FLIR informed them that they do not grant exclusive contracts for those products.

17. Radio-Navigator CO., LTD advised the ECO Liston that the products that they produce have no military use. They did state that they do have contacts in Russian government services that are interested in purchasing some of FLIR's product in the future.

18. Radio-Navigator Co., LTD purchased the FLIR

mariner 9hz camera system, part no. 427-0010-04-00S
for re-sale to a specific customer and therefore it
was not available to the ECO Moscow team.

19. Recommendations: Post recommends Radio-Navigator
Co., Ltd., Moscow, Russia as reliable recipients of
sensitive U.S. origin commodities.
(FCS MOSCOW/SBOZEK/PLISTON)
BURNS